



Value of Forest Certification

Green Blue Innovation Summit
Charlotte, NC June 12, 2014



Our History

Who we are

- Unisource Worldwide, Inc. helps companies improve bottom-line performance by providing innovative, sustainable solutions including product packaging and fulfillment, *paper and print management*, general supply chain and logistics, and facility solutions.
 - » 12 Million Square Feet of Warehouse Space
 - » 92 Distribution Centers
 - » 4000 Employees
 - » Operations in 9 Countries

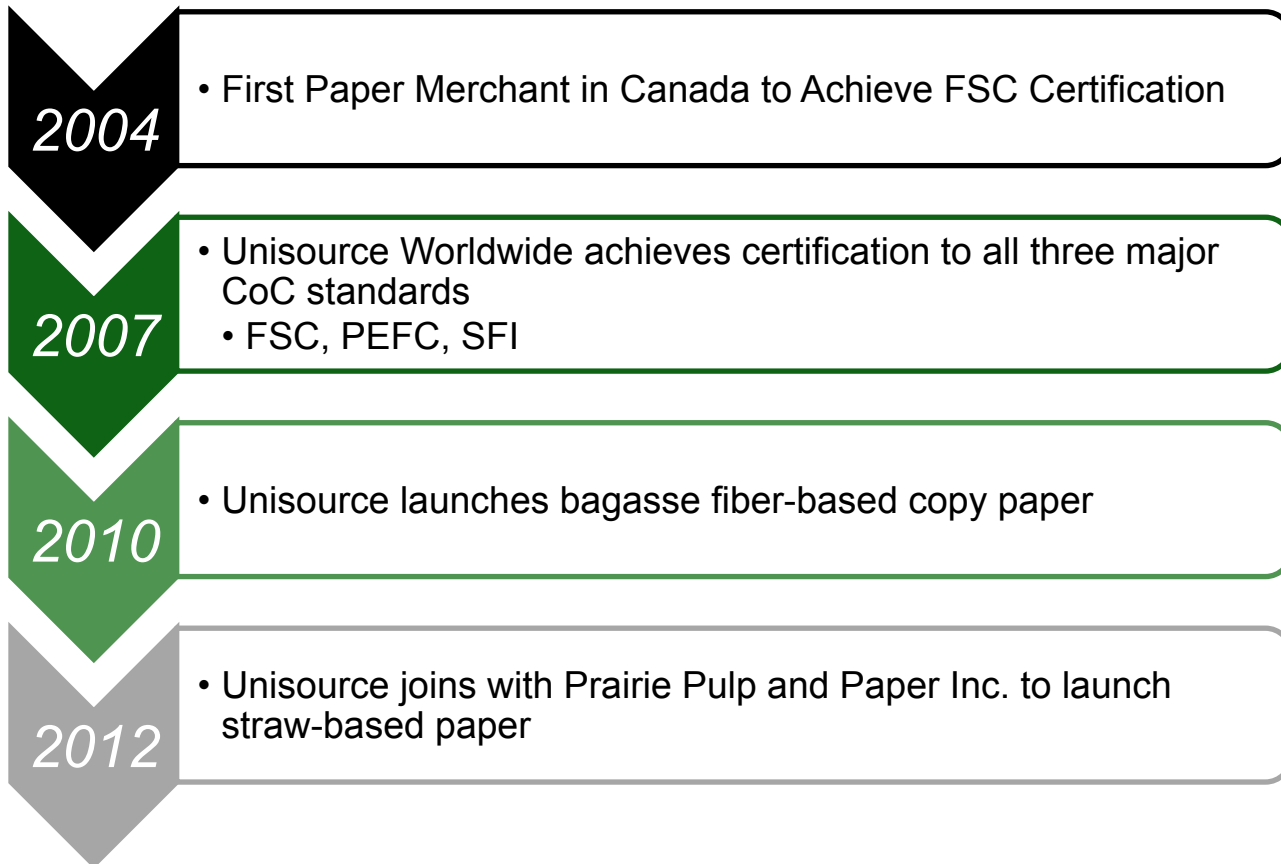
Our Position

- Preference to deal with certified paper mills
- We are certification standard agnostic



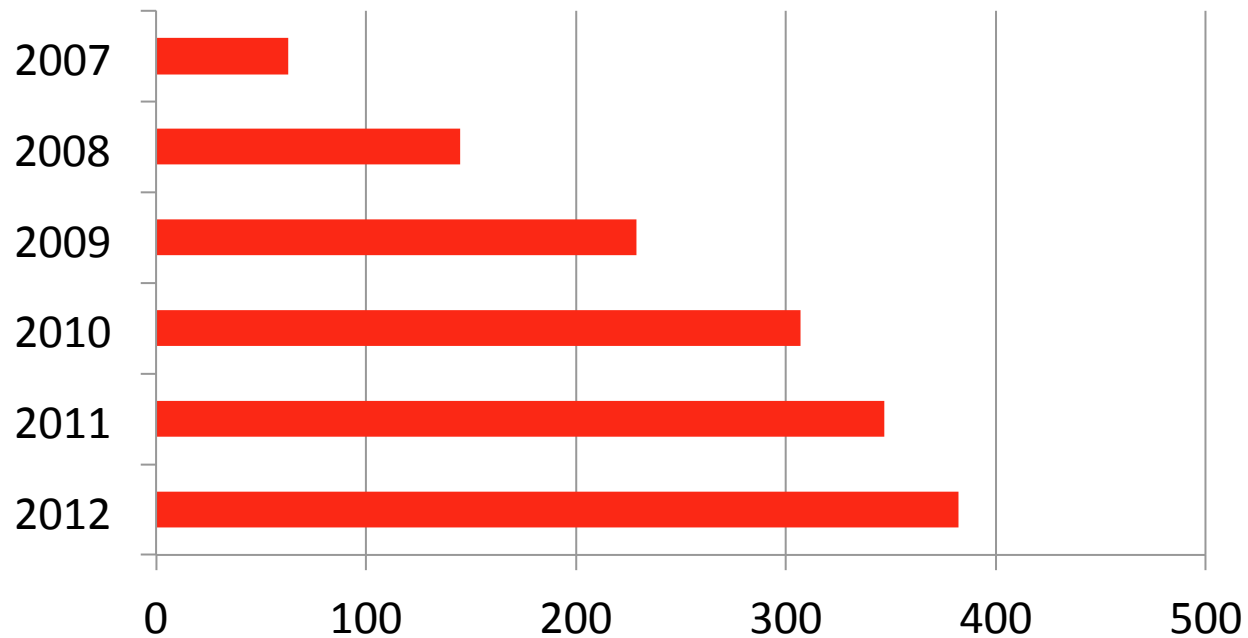
Our History

Chain of Custody and Responsible Paper Choices



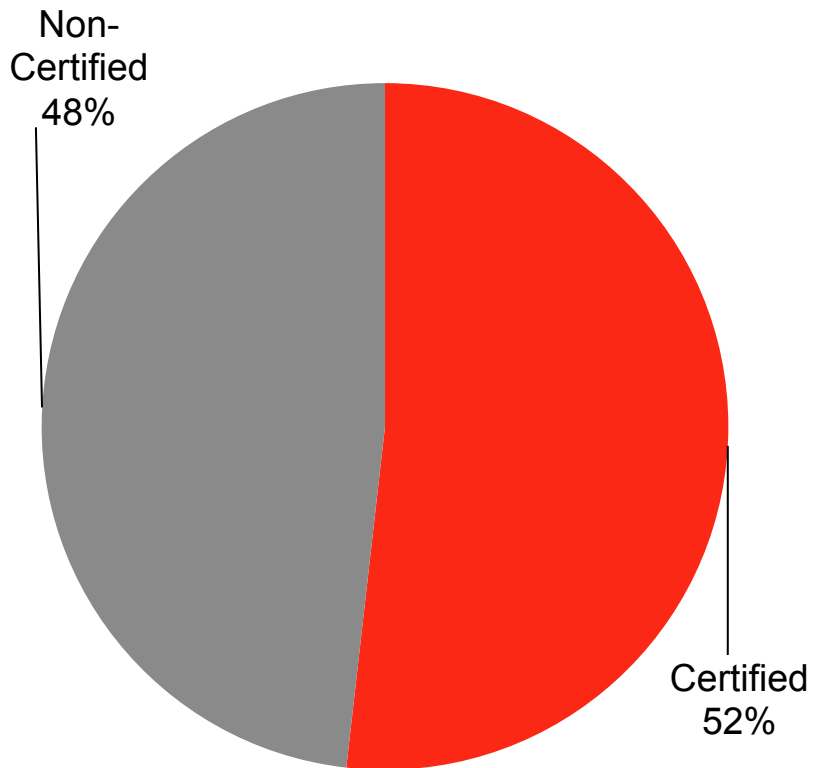
Our History

Number of Chain of Custody Certified Brands of Printing Paper

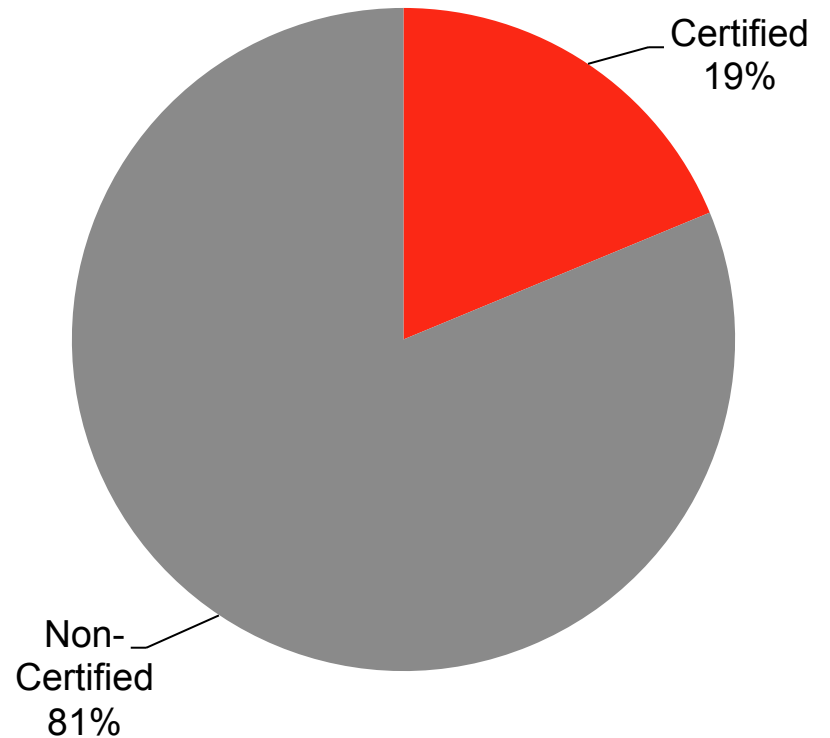


Our History

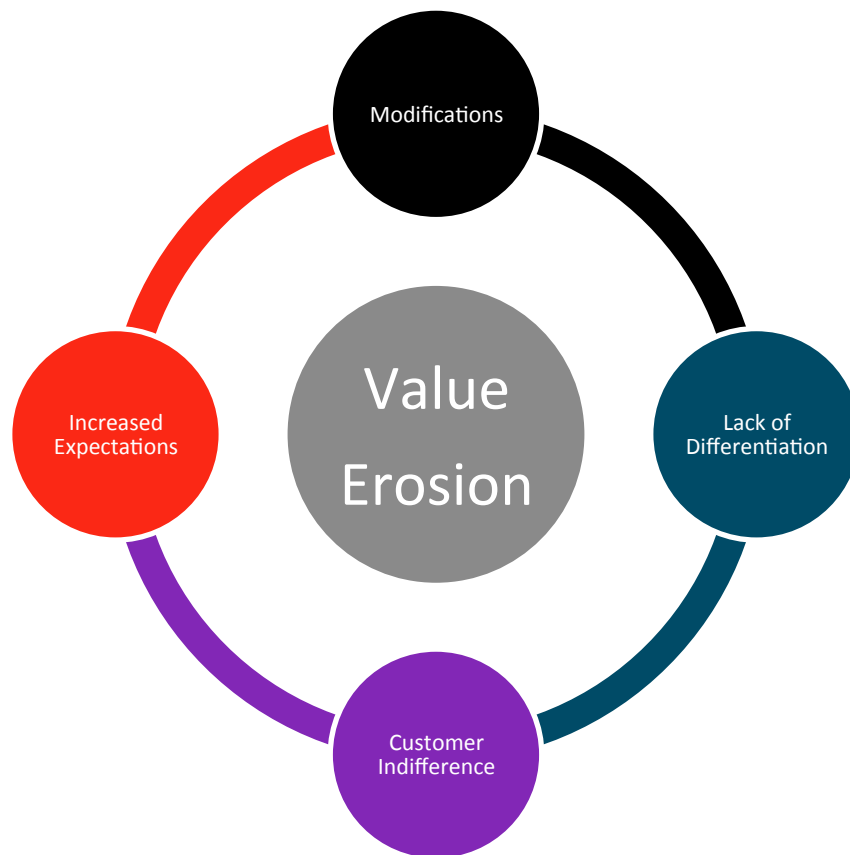
Unisource



Graphic Communications



Our Perception



We are feeling the squeeze



Our Goal

- *“Our hope that this is just a first step for a continued dialogue with all stakeholders. We’d like to better understand our customers’, suppliers’ and the certification bodies’ stories. Rather than it being an exercise in negotiation, we’d like to see this become an opportunity for collaboration.”*

